



LEATHERNECK

Maritime Security Consulting Ltd. (LMS)



MOVING MARITIME SECURITY FORWARD

LMS COMPANY PROFILE & SERVICES

Leatherneck Maritime Security Consulting (LMS) leverages 75 years of combined management experience to develop partnerships with our clients to provide services and solutions that are diverse in value and tangible throughout a client's organization.

LMS has two lines of business. The first is Maritime Security Services which includes brokering on behalf of clients for the services of Private Maritime Security Companies (PMSCs) for Maritime Security (MARSEC) teams.

In addition, LMS partners with industry experts to present Maritime Security Conferences in Asia. LMS also engages in a range of Maritime Security Training for officers and crew operating in High Risk Areas (HRAs) and for Officers and Crew working with passengers in the Cruise Line industry. LMS training is also designed to assist clients globally with the implementation of MLC 2006.

LMS solutions are not theoretical; they are derived from a combination of continuous collaboration with leading global authorities, and proven field experience. They are designed to achieve the following:

- 🏆 Increase Officer, Crew & Passenger safety
- 🏆 Reduce clients commercial liabilities
- 🏆 Eliminate clients regulatory liabilities
- 🏆 Reduce and control cost
- 🏆 Prevent unnecessary revenue leakage
- 🏆 Increase Efficiency & Optimize Resources
- 🏆 Inform clients and overcome paradigms

MARITIME SECURITY SERVICES: VALIDITY FOR 2016

As 2016 approaches Piracy and Robbery at sea remain active. The Singapore based group, The Regional Cooperation Agreement on Combating Piracy and Armed Robbery against ships in Asia: Information Sharing Center (ReCaap: ISC) released a report "ReCaap ISC Annual Report 2014 which highlights in detail the rise of piracy in the South Asia region.

That 2014 report advises that in the region there were 183 incidents of which 163 were actual incidents with 15 reported attempted attacks. In addition, the UK based company Dryad Maritime released a report in July of 2015 indicating a 22% increase in incidents in the South Asia region compared to the same period in 2014. These numbers are a clear indication that stakeholders must be prepared for the risks of navigating the region.

SECURITY PROVIDER BROKERING

LMS does not provide physical security teams. LMS represents ship owners and chartering companies to identify and secure the services of regulatory compliant and cost competitive Private Maritime Security Companies (PMSCs), deploying (MARSEC) Teams in regions where such teams are used. LMS ensures clients have the best mix of service and price when obtaining the services of a company that has met all operational requirements including all required licenses and properly vetted personnel.

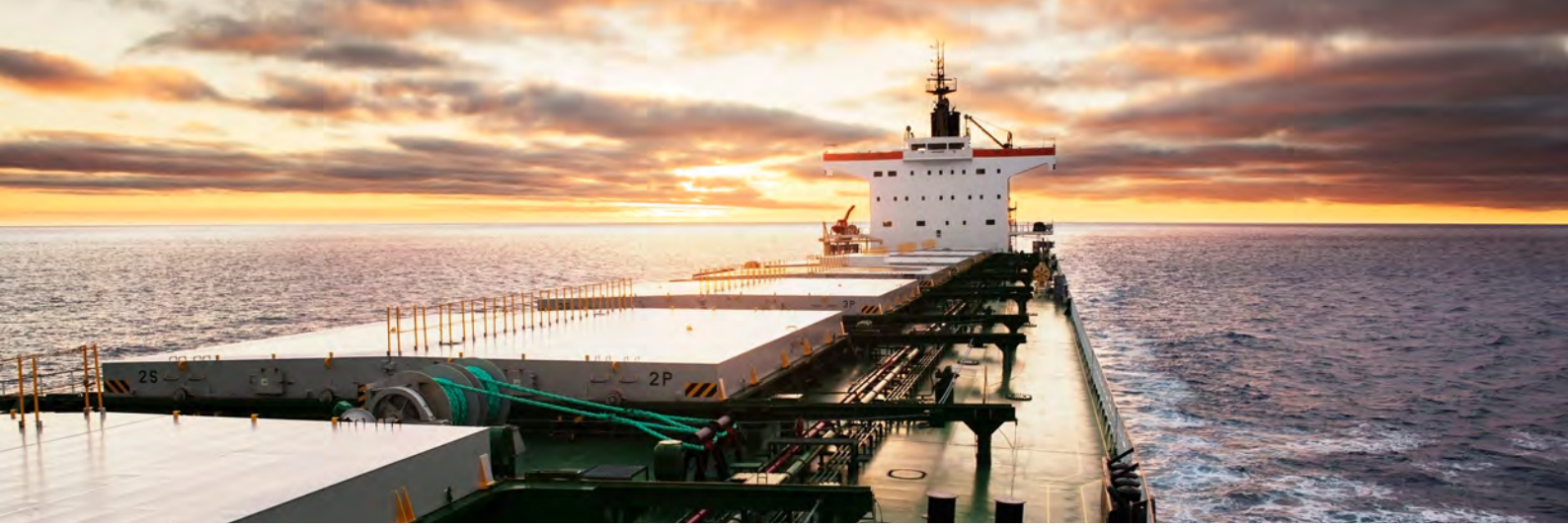
LMS utilizes a unique Request for Information (RFI) process to optimize the stakeholder Private Maritime Security Company (PMSC) selection process.

LMS utilizes a unique Request for Quotation (RFQ) process to ensure stakeholders receive competitive market rates balanced with services.

LMS utilizes a high value vetting process to manage all stakeholder PMSC liability concerns. LMS manages PMSC contract performance and provides KPI scorecards.

COMPANY SECURITY DEPT. SUPPORT

LMS facilitates cost effective, best in class support services which supplement company security teams.



BPO BROKERING SERVICES

TRANSPORTATION BPO BROKERING

Many companies have obtained outsourced and off-shored services. LMS matches transportation providers with well-established BPO operators in order that partnerships can be formed that evolve with emerging efficiency developments. In some cases companies have not structured for an effective evolution of their partner BPO service operations. LMS collaborates with clients and industry leaders to establish roadmaps for effective BPO optimization. Companies must complete a due diligence process including a proper risk assessment to determine if an outsourced BPO partnership is best for their firm. LMS facilitates this process for transportation industry participants.

LMS collaborates with high performance BPO teams to achieve objectives for analysis, transition planning, stabilization, and review. LMS engages as an industry expert to ensure the result is not a mere “commodity” acquisition and LMS remains engaged to ensure clients receive a Center of Excellence (COE) experience.

COMPANY SECURITY DEPT. SUPPORT

LMS offers cost effective, best in class support services which supplement company security teams.

THE PHILIPPINE STORY

The Philippines has emerged as a solid, consistent and well-focused leader in the center industry. LMS team members have 10 years’ experience on the ground in this market.

LMS facilitates BPO initial strategies for cost effective and risk balanced entry to BPO/ Environments working with strategic BPO partners and associations.

Multiple companies are pushing the envelope on what can be realized in a COE. The possibilities range from execution of multiple transactional areas to guided decision making. The list is extensive for functions that can improve with a high performance BPO partner or an effective GIC.

- Customer Support, F&A, HR
- Operational Processes and Planning
- Pricing, Rating, Invoicing and Audit
- Analytics & Data Management

The Philippine IT-BPM 2014 Performance

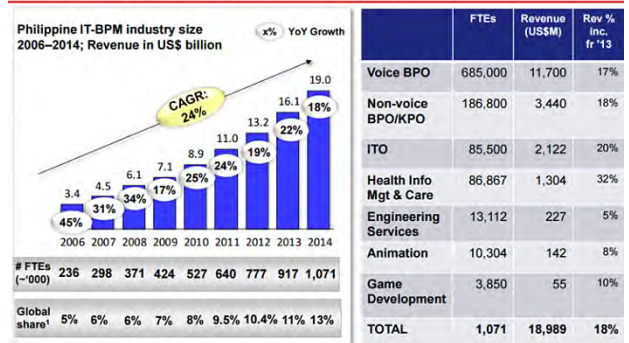


Illustration provided by the Information and Technology Business Processing Association of the Philippines (IBPAP)

(Samples)

LMS COURSE CATALOGUE

CREW & OFFICER SECURITY TRAINING

LMS has developed leading edge curriculum in the form of over 25 courses covering several key areas (1) courses derived from field experience that increase officer and crew performance in High Risk Areas. Courses for Officers and crew working in the cruise industry (2) Training designed to increase compliance with the Maritime Labour Convention (MLC 2006) (3) Training that crosses industries where staff may be called on to control or de-escalate situations. LMS offers solutions that involve LMS delivery of training, lease of materials, training a client's trainer and e-training.

MARITIME SECURITY AND PROTECTION (9 MODULES)

For companies operating in High Risk Areas (HRAs), such as the Indian Ocean, the West Indian Ocean, the Gulf of Guinea and South Asia. The course focuses on advanced techniques for officers and crew including current protection measures to improve the safety of crew and ensure that vessels are prepared to be hard undesirable targets for pirates.

ADVANCED TACTICAL LIFE SAVERS COURSE (FIRST AID)

Immediate life saving techniques designed to assist victims of possible injuries which may occur at sea. The tactics are not intended to qualify individuals as certified EMTs rather to provide effective "good Samaritan skills" which give individuals confidence to engage in critical situations thereby increasing the chances of victims survival until qualified medical aid can assist.

CRITICAL THINKING INTRODUCTION

The course is designed to enable students to engage in clear reasonable thinking with sound judgement.

WATCH STANDERS

Advanced methods of Standing Watch for vessel security.

GANGWAY SECURITY

The course teaches advanced methods of establishing gangway security.

OFFICERS MANAGEMENT OF ARMED SECURITY

Teaches ships officers and CSOs how to utilize an embarked Maritime Security team to achieve maximum defense for a vessel.

HOSTAGE SURVIVAL / DEALING WITH TORTURE / CRITICAL STRESS TREATMENT

Teaches seafarers who may be detained by pirates' techniques in coping with extreme stress. This includes insight to understanding the objectives and tactics of known groups engaged in maritime piracy.

SOCIAL MEDIA CRISIS MANAGEMENT

Designed for corporate teams to evaluate and manage social media traffic related to the welfare of employees in the work environment or media traffic which may be damaging to the company brand.

TRAIN THE TRAINER

The course is designed to familiarize clients with LMS material and instructional techniques such that clients may exercise an option to deliver LMS courses utilizing their own instructors.

STOWAWAYS

Designed to impart best practices to ensure stow away rights are preserved while ensuring the crew remains protected from threats including the threat of contagious disease.

BLOOD BORNE PATHOGENS (IN SECURITY DUTIES)

The student will receive an awareness of the means and possibilities of the transfer of a contagious element that can occur when working with the public.

HOW TO USE CCTV

PROBLEM SOLVING METHODOLOGY AND BEST PRACTICES

While Critical Thinking is the act of analyzing, Problem Solving directs the student in the process of resolution.

CRISIS MANAGEMENT

The course is designed to teach students how to conduct themselves in a crisis situation. The course emphasizes following established plans or how to react when contingency plans fail or require adjustment to a specific situation.

CROWD MANAGEMENT

The course is designed to teach students how to manage crowds in multiple environments. This includes events on passenger vessels such as concerts or night club gatherings.

CONFLICT MANAGEMENT

The course teaches how to address conflict in the workplace. Designed to prevent and de-escalate situations at sea. This course is also designed to reduce the exposure of clients to penalties that may be imposed for MLC 2006 crew violations by addressing problems at the root cause versus allowing situations to escalate resulting in the issuance of a fine or vessel detention.

CRITICAL INCIDENT MANAGEMENT

The course teaches management strategies for catastrophic incidents. Executing or adjusting contingency plans as needed under extreme pressure.

INFORMATION COLLECTING & REPORTING

Covers the basics of what security information should be collected, why, how and to whom it should be reported.

COMMUNICATION

The student receives an outline of best practices in active listening and work place communications:

Verbal Judo-De-escalation
Student learns techniques to de-escalate a situation verbally
Interpersonal Communications
Effective Communications
Radio Communications

TYPES AND METHODS OF DEALING WITH DIFFICULT PEOPLE

INFORMATION SECURITY

SOCIAL MEDIAS DO AND DON'T, PRESS INTERVIEWS

CRIME SCENE PACKAGE

Crime Scene Preservation
Recovery of Evidence and Standards
Evidence Collection
Documentation of Shoe and Marks
Body Fluids Collection
Latent Paint
Hair and Fiber Collections
Tool Marks
Flammable Fluids
Controlled Substance +Medical "Prescriptions"
Questions Document
Chain of Custody



LMS PERSONNEL



SEAN BARRETT

Sean is a retired US Army Senior Non-Commissioned Officer with 21 years of service in reconnaissance and infantry operations. He has served in multiple overseas assignments supporting the global war on terror with extensive

security experience. He has trained foreign militaries from Europe, Middle East, and Asia as a civilian and military instructor.

Mr. Barrett has proven himself a valuable asset to stakeholders in the security industry both in the High Threat Areas and while developing and assessing training for clients.

Areas of Expertise

Training Development
Diplomatic/ Executive Protection
Officer, Crew and individual Security Instruction
Security & Risk assessments
Vessel Security Operations and Planning

Professional Experience

Associates in Criminal Justice
Nevada State POST Certified Law Enforcement Officer
Las Vegas Metropolitan Police Academy
US State Dept. Worldwide Protection Specialist
US Army Instructor Trainer Course
US Army Observer/Controller Trainer Course
Ship Security officer, IMO Certified
Port Facility Security Officer, IMO Certified
STCW 95 Certified



BEN LICHTENBERG

INTERNATIONAL SECURITY CONSULTANT

Ben is a retired United States Navy SEAL Chief. Ben has accumulated extensive experience over his career in the military and in operations performed after his time in service. He was part of the original RED CELL team which performed extensive military facility security testing. He was also significantly involved in training United States Navy and Marine Corps security personnel.





AARON WILLIAM KEY II
MANAGING PARTNER

A proven, results driven, International Logistics professional with over 23 years' experience. The last eleven years were based in Singapore and Manila directing global pricing strategy, the pricing process, pricing systems, regulatory compliance and shared services ownership for one of the world's largest maritime carriers.

15 years at the Director level. Collaborated with colleagues at all levels, based in offices in 100 countries. Serviced all accounts, managing all global rate transactions and contracts for all markets in an organization averaging gross annual revenues of \$10 Billion.

Areas of Expertise

- Strategic Planning
- Maritime Market Analysis
- International Maritime Commercial Contracting
- Maritime Regulatory Compliance
- Audit, Regulatory and Process
- Process Development Management
- Process Efficiencies and Migrations
- Shared Service Center Management
- Contract Performance Management
- Budget Planning and Cost Control
- Information Technology Project Leadership
- Change Management

Professional Experience

- Director, American President Lines (APL) Global Pricing Center, Manila Philippines
- Dir. Global Pricing Process, Singapore, APL
- Dir. Multi-Trade Contracting, California, APL
- Manager, Transpacific Trade Pricing, APL
- TWRA/WTSA Conference Representative
- Global Logistics Analyst, California, APL
- Transpacific Pricing Analyst, APL
- West Coast Operations, APL
- Customer Service, APL
- San Francisco Operations, Federal Express
- Advanced Weapons Test Leader, Dynamic Science Co .Yuma
- Arizona Proving Ground Education
- Bachelor of Science in Management with a concentration in Transportation and Logistics
- Golden Gate University, San Francisco 1999
- Certificate, Logistics, San Jose State University
- Federal Express Management LEAP program
- Federal Express Dangerous Goods Specialist



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